

Our client is a specialist company operating throughout Europe in the field of etching technology, headquartered in North Holland. The company produces highly precise components made from various metals, in a small to large-scale series, for a wide range of industries.

Products include, for example: needles, scalpels, cooling plates for processors, fine filter screens, EMI shielding components and many other applications. We are exclusively mandated to fill, at short notice, the newly created position of

Technical Sales Manager (m/f/d)

with a focus on acquiring new customers across various target industries.

Main tasks

- Acquisition of new customers in the Central European region
- Technical consulting up to the conclusion of the contract
- Responsibility for project management from initial customer contract to prototype development
- Acting as the main point of contact for your customers

Requirements

- Qualification as technician, industrial foreman in metal industry, practitioner in surface technology, image processor or graphic designer
- Strong customer orientation and willingness to be on-site with customers
- Knowledge of surface treatment and metallic tolerance specifications
- Experience in technical B2B sales
- Good command of English, both written and spoken; German, Dutch or other European languages are advantageous

Benefits

- Approximately 65.000 € per year plus bonus
- Company car, also for private use
- Remote work possible; one day per week required at company headquarters
- 40-hour work week
- Up to 38 days of annual leave

Does this exciting opportunity appeal to you?

Then please get in touch and send your application documents (PDF format) to Christoph Morlo. E-mail: Christoph.morlo@bollmann-executives.de Mobile: +49172(0) 1312830